REQUEST FOR COMPETING PROPOSALS

No. ZICTA/SP/06/19: REQUEST FOR COMPETING PROPOSALS FOR THE ESTABLISHMENT OF AN INTEGRATED ELECTRONIC COMMUNICATIONS EQUIPMENT REPOSITORY AND REGISTRATION SYSTEM THROUGH A PUBLIC PRIVATE PARTNERSHIP

1.0 The Zambia Information and Communications Technology Authority (hereinafter referred to as the “Authority”) is responsible for the regulation of electronic communication services and products, and monitoring of the performance of the sector, including the levels of investment and the availability, quality, cost and standards of the electronic communication services in Zambia.

2.0 The Authority received an unsolicited proposal for the proposed establishment of an Integrated Electronic Communications Equipment Repository and Registration System (IECERS) to be located in Lusaka, Zambia through a Public-Private-Partnership (PPP) model. The Authority now invites private sector entities to submit comparable competing proposals in accordance with section 42(6) of the PPP Act No. 14 of 2009.

3.0 The general nature of the unsolicited proposal identifies the possibility of establishing the IECERS which is aimed at curtailing the counterfeit and substandard mobile phone market and discourage mobile phone thefts, protect consumer interests and improve the cyber security situation in Zambia. It is also envisaged that the IECERS will contribute to the attainment of the Smart Zambia Vision by ensuring that quality, safe and secure products are deployed in the Zambian ICT market.

4.0 The Authority therefore, intends to enter into a PPP agreement to implement the aforementioned system. Subsequently, this notice solicits for technically and financially competent private sector entities to submit comparable competing
proposals to implement the proposed IECERS. Key to the private entity’s team is a suitably qualified and experienced financier, contractor and operator to undertake the implementation of the proposed IECERS.

5.0 Bidders shall demonstrate economic proficiency and financial capacity to finance or to secure financing for the investments required under such a development project. Proposals shall be evaluated using the following criteria:

a. Novel methods, approaches or concepts demonstrated by the proposal;

b. Scientific, technical, or socio-economic merits of the proposal;

c. Potential contribution of the proposal to ZICTA’s mission;

d. Capabilities, related experience, facilities, or techniques of the private entity or unique combinations of these qualities that are integral factors for achieving the proposal objectives;

e. Qualifications, capabilities and experience of the proposed team leader or key personnel, who are critical to achieving the proposal objectives; and

f. How the proposal benefits the general public.

6.0 The Bidder(s) should submit a Power of Attorney, authorizing the signatory of the proposals to commit the Bidder. In the case of a Consortium, the members should submit a Power of Attorney in favour of the lead member.

7.0 Where the Bidder is a single entity, it may be required to form an appropriate special purpose vehicle, incorporated as a company limited by shares, with the Patents and Companies Registration Agency of Zambia to execute the agreement and implement the project.

8.0 Interested local and international investors, contractors and/or operators may submit queries and seek clarifications in writing in hard copy or via email from the Deputy Director – Acquisition and Supply Chain, Authority Head Office, Stand No. 4909, Corner of United Nations and Independence Roads, P. O. Box 36871. The email addresses are pmanda@zicta.zm, mmwanza@zicta.zm, mmwenya@zicta.zm and copied to shisholekak@mwambula.com. Such written queries should be received in hard copy or by email at least fourteen (14) calendar days before the closing date.

9.0 Proposals comprising one original and three copies should be appropriately bound, sealed in envelopes, bold labeled and clearly marked “PROPOSALS FOR THE ESTABLISHMENT OF IECERS THROUGH A PUBLIC-PRIVATE-PARTNERSHIP”
addressed to the Director General, Zambia Information and Communications Technology Authority and must be deposited in the tender box situated at the Authority Head Office, Stand No. 4909, corner of Independence Avenue and United Nations Road, Lusaka on or before Friday, July 12, 2019 at 10:00 hours local time. ELECTRONIC SUBMISSIONS SHALL NOT BE ACCEPTED. Submissions received after the time and date stipulated above shall not be considered. The submissions will be opened soon after in the Conference Room in the presence of bidders or their representatives who choose to attend.

Paul Magiya Manda
Deputy Director – Acquisition and Supply Chain
FOR/DIRECTOR GENERAL
ZAMBIA INFORMATION AND COMMUNICATIONS TECHNOLOGY AUTHORITY

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